

## Healthcare VA Learning Hub

# Follow-Up Email Template

Resource Type	Template
Who it is for	Aspiring Medical VAs, Medical Billers, AR follow-up specialists, and healthcare admin learners preparing respectful direct-client outreach.
When to use it	Use after a warm email when there is no response and follow-up is appropriate.
Last reviewed	July 2026

## Purpose

Use a short, respectful follow-up sequence that stays low pressure and stops when requested.

## How to use this resource

- Read the funnel first: Niche -> Location -> Lead List -> Warm Email -> Follow-Up -> Discovery Call -> Pilot.
- Replace bracketed fields with truthful, specific details.
- Use only public business information. Do not scrape private data or collect patient details.
- Keep outreach respectful, low-volume, and easy to decline.
- Track status and stop contacting anyone who asks not to be contacted.

## Respectful Follow-Up Timeline

Touch	Suggested timing	Goal
Initial email	Day 1	Introduce one focused support offer
Follow-up 1	Day 3	Ask if the workflow is relevant
Follow-up 2	Day 7	Mention one specific support area
Follow-up 3 / close loop	Day 14	Politely close the loop and leave the door open
Revisit	Day 30+	Only if you have a new reason or fresh angle

## Follow-Up Email Template 1

Subject: Re: [ORIGINAL SUBJECT]

Hi [CONTACT NAME / OFFICE TEAM],

Just checking if support with [ONE WORKFLOW] is something your team is reviewing right now. No pressure if not - I wanted to make sure my earlier message did not get buried.

Would it be helpful if I sent a short overview focused only on [AR FOLLOW-UP / VERIFICATION / AUTH TRACKING / DENIAL ORGANIZATION]?

Thank you,  
[YOUR NAME]

## Follow-Up Email Template 2

Subject: Re: [ORIGINAL SUBJECT]

Hi [CONTACT NAME / OFFICE TEAM],

One small area I can help organize is [SPECIFIC WORKFLOW], such as [TRACKING / PAYER CALL NOTES / STATUS UPDATES / NEXT ACTION LISTS].

If this is not a current need, no worries. Is there a better person or time to check back?

Thank you,  
[YOUR NAME]

## Close-Loop Follow-Up Template

Subject: Closing the loop

Hi [CONTACT NAME / OFFICE TEAM],

I will close the loop for now. Thank you for your time. If your team later needs remote support with [ONE WORKFLOW], I would be happy to send a short overview or discuss a small pilot.

Respectfully,  
[YOUR NAME]

## Stop Conditions

- Stop immediately if the clinic asks not to be contacted.
- Do not keep sending messages after a clear no.
- Do not switch to personal contact channels unless publicly listed for business use.
- Do not send mass identical follow-ups.

## Common Beginner Mistakes

- Sending the same message to every clinic without personalization.
- Claiming broad expertise instead of one focused healthcare admin offer.
- Using real patient, payer, clinic, account, or login information in practice.
- Pressuring a clinic after they do not reply or ask not to be contacted.
- Discussing pricing, scope, or access before understanding the workflow need.

### Safe Practice Reminder

Practice with fictional clinic names, example.com email addresses, and public business information only. Keep outreach respectful, low-volume, and truthful.

### No-PHI Practice Reminder

Do not use or enter real patient names, dates of birth, insurance IDs, member IDs, claim numbers, medical record numbers, addresses, phone numbers, diagnoses, treatment details, login details, or protected health information. Use fictional data only when practicing.

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## Educational Use Only

This resource is for beginner-friendly healthcare admin education only. It is not medical advice, legal advice, coding certification, payer-specific billing authority, a replacement for employer training, or a guarantee of employment. Always verify current requirements with official sources, employer policy, payer rules, client instructions, and updated guidance.

## Source/review note

This resource is for educational and business-planning use only. It does not guarantee employment, client acquisition, income, or contract approval. Keep all claims truthful and verify privacy, business, email, and client-contract requirements before use.

### Recommended Next Step

After sending a follow-up, update the Lead List Tracker with touch number, date sent, reply status, and next action.